

Budgeting for UCIMC Services

Research Revenue Integrity

May 16, 2017

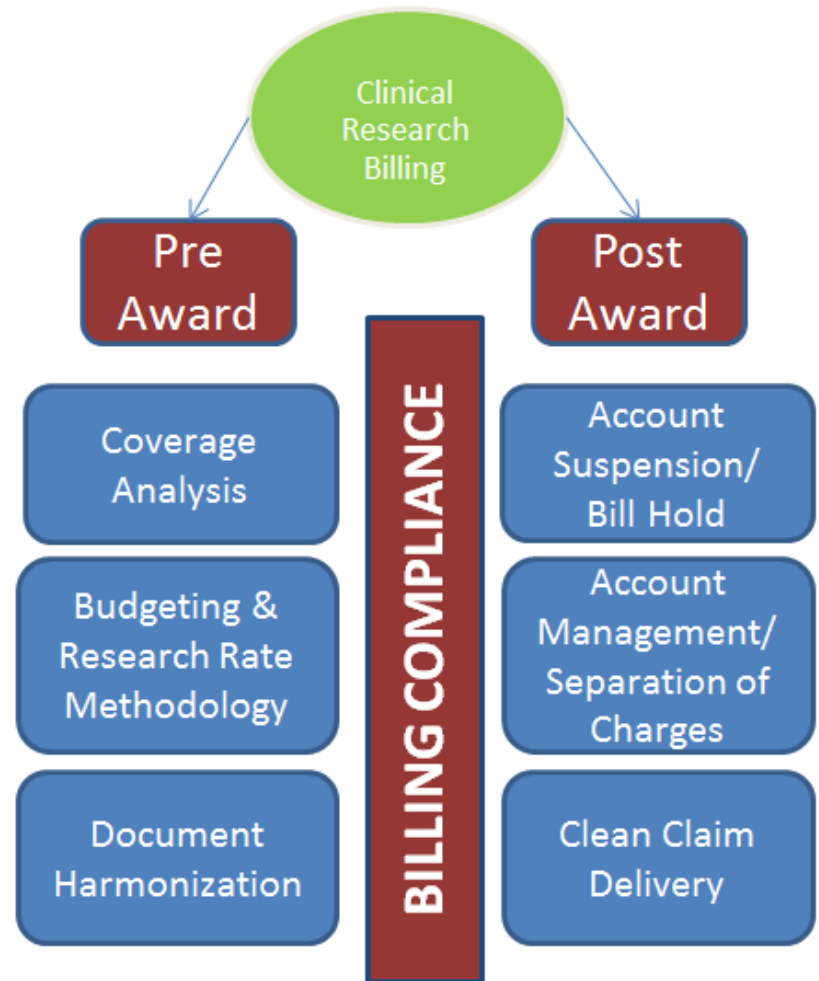


UC Irvine Health

Research Revenue Integrity (RRI) – Who we are...

RRI Pre-Award: Perform coverage analysis and provide research rates for budgeting of protocol-driven items and services. Confirm that all patient care services have an identified payer source before subject enrollment.

RRI Post-Award: Performs detailed analysis of research accounts to ensure all technical and professional services provided under a clinical research study at any UC Irvine location are identified, coded, billed and recharged correctly. Serves as a liaison to study team, Patient Financial Services and Professional Fee Billing Departments for registration and patient billing inquiries.



Begin at the beginning...



Study Calendar – Budgeting example

STUDY SCHEDULE									
Comments/Notes:	KEY	Description/Rate Source	Paid for by			Examples			
HS #:		Time & effort	Sponsor or Department			effort, supplies, patient compensation			
		Pt. care research rates	Sponsor or Department (recharge)			room fees, tests, procedures, etc.			
		Routine patient care cost	Patient/3rd Party Payer			room fees, tests, procedures, etc.			
		ICTS service rates				See ICTS website			
Patient Care	Location	CPT Codes	Screening/ Baseline (Day -45 to -1)	Week 0	Week 4	Week 8	Week 16	Week 24	End of Study
			Visit 1	Visit 2	Visit 3	Visit 4	Visit 5	Visit 6	Visit 7
Informed consent									
Inclusion/Exclusion									
Medical history									
Vital Signs (includes Height & Weight)									
Physical Exam									
CT scan									
12-Lead ECG									
Radiograph									
Study Drug Administration									
Pharmacy Dispensing Fee									
Pregnancy Test									
Pharmacokinetics Sampling									
CBC and CMP									
Adverse Events									
Clinic Room Fee									

How do you get there?

Steps required to develop a budget:

- **WHO**: Identify who on the study team is performing patient care services
- **WHAT**: Categorize the protocol events (e.g. diagnostic, laboratory, etc.)
- **WHERE**: Service areas: Pharmacy, Radiology, Pathology, Inpatient/Outpatient, Sites of Service
- **WHEN**: Determine the timeframe for patient flow
- **WHY**: Establish the items or services to be paid for by the sponsor in the contract and/or budget exhibit, including any items or services promised in the informed consent form
- **HOW**: Assemble all pertinent patient care costs to drive your budget negotiations

Additional Considerations

1. Sponsor type (i.e. federal, industry, or department funded)
2. Trial type (i.e. drug, device, observational)
 - Oral or IV drug
 - Internal or External device
 - Registry (conventional care)
3. Physician involvement, including specialties
4. Assemble your study documents for collaborative review



Resources

- Investigational Drug Services Pharmacy – Trisha Hufnagel (714) 456-7833/ thufnage@uci.edu

- Radiology Research Services - <http://www.radiology.uci.edu/research/>
 - Wanda Marfori (714) 456-6617/ wmarfori@uci.edu

- Pathology Services - <http://www.pathology.uci.edu/services/>
 - Anne Sawyer (714) 456-8975/ asawyers@uci.edu

- Research Revenue Integrity - <https://intranet2.ha.uci.edu/CRFA/research01.htm>
 - Paula Hilbert (714) 456-3922/ philbert@uci.edu
 - Jennifer Greenlund (714) 456-6760/ jennifg@uci.edu
 - Anya Dang (714) 456-7618/ acoultas@uci.edu

- UC Irvine Health Research Compliance - <http://www.ucirvinehealth.org/compliance/research-compliance>

Questions?



We are here to help!

Research Revenue Integrity

- Paula Hilbert, RN, BSN, (714) 456-3922
- Email: CoverageAnalysis@uci.edu